



SAFSA
Source ASEAN Full Service Alliance

New York

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- Fabric Mill
- Garment Vendor
- Buyer
- Virtual Vertical Factory - VVF
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OVERVIEW

NAN YANG TEXTILE GROUP THAILAND

- Established 1958
- 18 Affiliated Companies
- 14,000 Employees
- Fully Vertical :
 - Yarn-Fabric-Print-Garment





NAN YANG FABRIC - THAILAND





OVERVIEW

PCCS GROUP BERHAD - MALAYSIA



- Established 1973
- Malaysian Public-Listed Company
- 11 Affiliated Companies
- Malaysia-Cambodia-China



JIT TEXTILES - CAMBODIA





NAN YANG CHALLENGES

Do not work directly with Buyer :

- Cannot anticipate ahead - Difficult in Volatile Market
- Information from Buyer thru Garment Vendor diluted
 - Difficult to anticipate & prevent problems
- Lack of Program Information to plan Production
- Limited opportunity to offer Technical Expertise or offer cost saving



JIT CHALLENGES

- Limited material sourcing and development
- Limited new product development
- Lack of expertise in fabric to offer suggestions
- Limited opportunity to create more value outside own operation



BUYER

- Lot of resources applied to sourcing and development
- Complex Supply Chain challenging to create best Value
- Transforming design graphic to finished product.
- Compliance Issues

Would you like your suppliers to play a bigger role to support you in developing your product line more creatively ?

TREMENDOUS SYNERGY

Bringing all the Stakeholders together

- Anticipate/Better Planning
- Create Savings
- Reliable vendors avoid Compliance Issues
- Factory direct cost for better Value
- Faster Product Development

NAN YANG-JIT VVF

Virtual Vertical Factory Advantage :

- Strong Merchandising Experience - Fabric/ Apparel
- Wide fabric selection & technical expertise
- Embroidery/Prints/Washing Available
- Competitive Wage in Cambodia
- Competitive Logistics
- Fully Compliance Facilities
- Strong Collaboration - NYF/JIT



Nan Yang Inspiration Center



- Inspiring Work Environment
- Cutting Edge Fabric Development
- Wide selection of improved basics and better functional fabrics
- One Stop Shop + Trims & Packaging
- Tapping the Creativity of the entire supply chain



PERFECT BALANCE FOR SPORT & EVERYDAY WEAR

nic



Smart Blend Cotton/Microfiber constructed in 2 layer for optimal performance.

- Excellent Wicking
- Cool, Dry and always Comfortable
- Effortless Care
- Retains its “BRAND NEW LOOK” longer

Under one Roof

Bringing all the Stakeholders together

Buyer

Nan Yang
Fabric



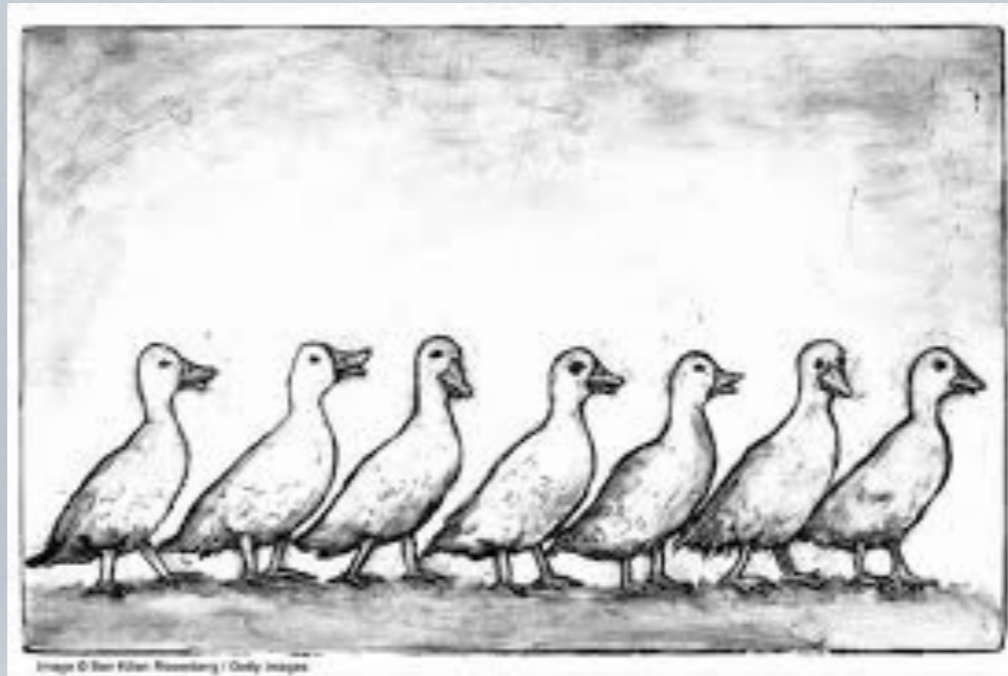
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JIT Textile

Trims & Packaging
Suppliers



Creating Exceptional Value



THANK YOU

26th July 2011